



Cost Knowledge Approach to Purchasing Stampings

Advanced Purchasing Dynamics is hosting a one-day training developed for purchasing professionals buying stampings. Participants will learn how to develop stamping specific cost breakdowns and should-be models to estimate costs, pricing, and key manufacturing metrics.

During the training you will learn the skills to successfully negotiate direct materials pricing with stampings suppliers. This course provides training, examples and real-life cases based upon knowledge-based price negotiations with suppliers.

After attending this hands-on workshop, attendees will be able to:

- Understand the key elements that stamping detailed cost breakdown formats need to incorporate that make understanding costs and building should-be models easy
- Build should-be stamping cost models based upon supplier detailed cost breakdowns and physical part attributes
- Use physical part attributes of stampings to build cost models and models to estimate machine tonnage requirements, cycle time and offal percentages
- Systematically analyze supplier quotes against cost models to identify specific cost reduction opportunities
- Successfully prepare for stampings cost negotiations using should-be cost models
- Develop a strategic approaches for negotiations that will lead to better results and more productive relationships

This event will be held: February 7th in Southfield

Contact Jon at APD today to register
+1 734-335-3093 or visit <http://www.procureforce.co/events/>